

Developing Innovation Ecosystems in Skåne Region via Research Institutes

Michael Salter 2019-06-06











RISE: Swedens RTO

- Present across the whole of Sweden. And beyond.
- 2,700 employees, 30 % with a PhD.
- Turnover approx. 270 million € (2017).
- A large proportion of customers are SME clients, accounting for approx. 30 % industry turnover.
- Runs 100s of test and demonstration facilities, open for industry, SMEs, universities and institutes (RISE is owner and partner in 60 % of all Sweden's T&D facilities).

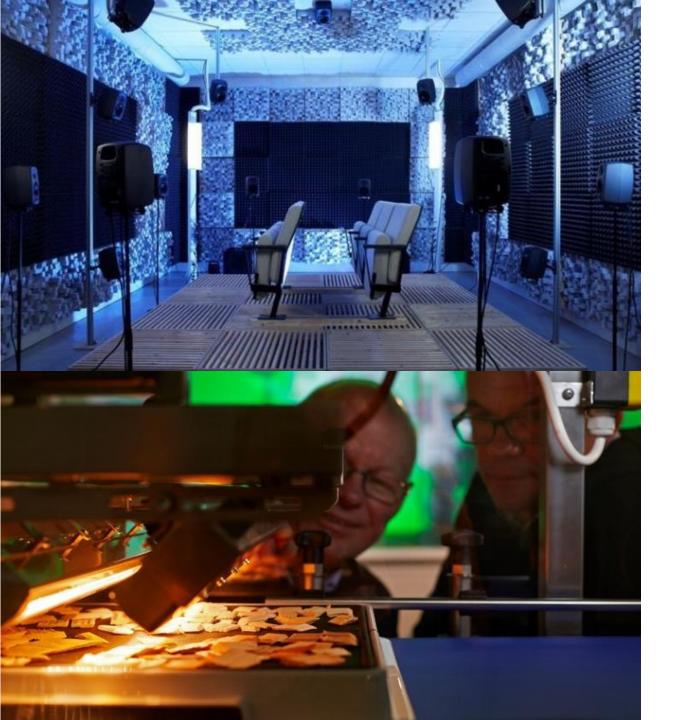












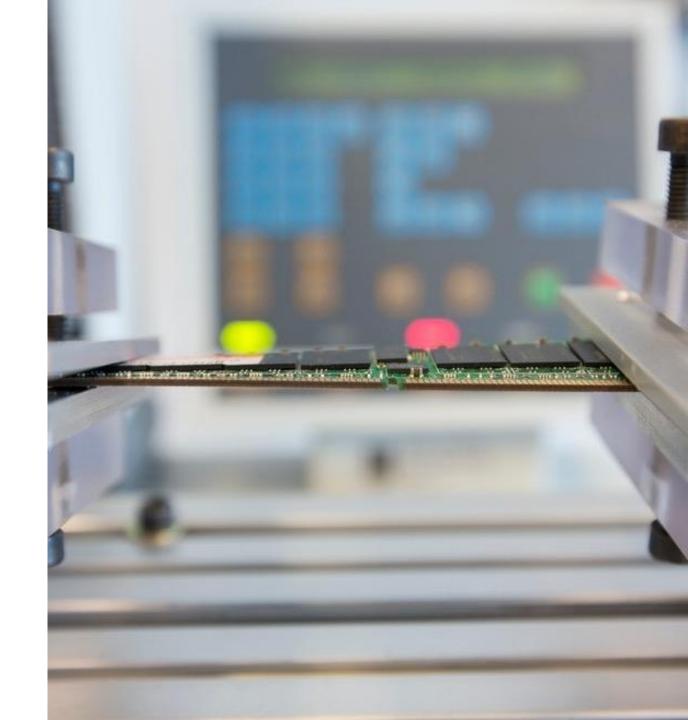
RISE testbeds and demonstration facilities

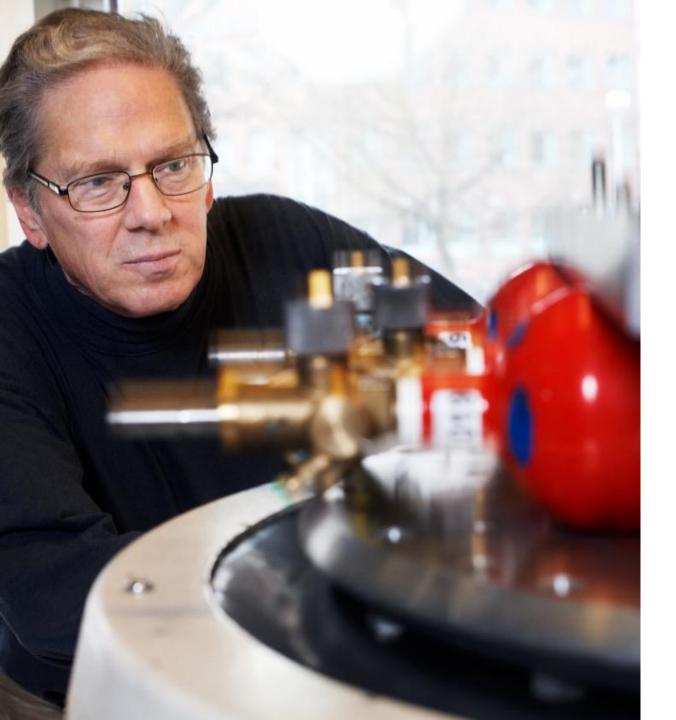
- Unique infrastructures for research, development and verification on lab and pilot scale
- Physical or virtual environments where businesses, academia, research institutes and the public sector can collaborate
- Equipment adapted for industrial applications
 with qualified operators and technicians
- Expertise in research, industrial applications and project management
- RISE owns, and has partnerships in, more than 100 unique test beds and demonstration facilities.



What can be done at a RISE testbed and demonstration facility?

- Test and scale up the products and processes of the future under realistic conditions
- Direct, confidential assignments or, in research and innovation projects, assignments together with multiple stakeholders
- Access to a well-developed network of stakeholders and expertise that can contribute to new solutions and business opportunities





Benefits of RISE testbeds and demonstration facilities

- Effective product, process or method development
- Reduced costs for development and production.
- Shorter time to market
- Reduced investments in own equipment
- Fewer test runs in own production facility
- Opportunity to collaborate with other stakeholders
- Through participation from several stakeholders, a Swedish strategic initiative is enabled.



Awitar – a unique testing facility for autonomous vehicles

Automotive Wireless Test and Research Facility

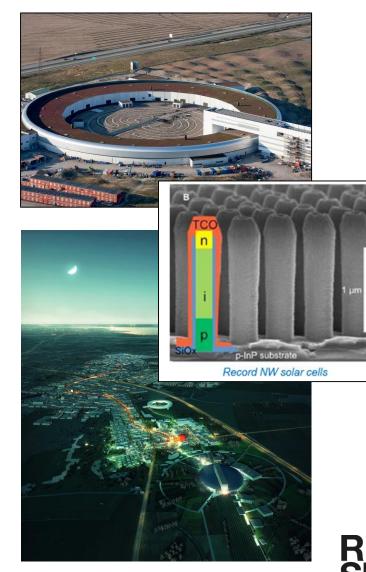
- The complexity of the vehicles on our roads equipped with radar, cameras, and sensors is growing rapidly. The disruptive testing of automotive electronics is therefore increasingly important and a prerequisite for transitioning to future autonomous vehicles, which must be able to communicate wirelessly with one another
- Awitar has been developed in close cooperation with the Swedish automotive industry. The new test facility for future vehicles is unique in its capacity and flexibility.



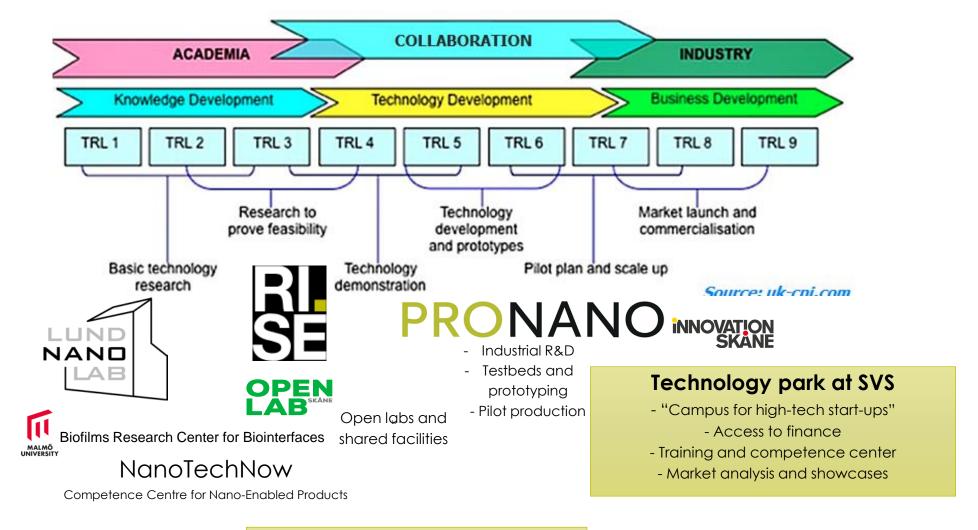
Region Skåne International Innovation Strategy



- Well coordinated Smart Specialization Strategy (S3) Priorities: Smart Sustainable Cities, Personal Health, Smart Materials
- Based on established regional strengths and innovation capacities
 - World-class research in advanced materials (e.g. Lund NanoLab)
 - World-leading infrastructures for material research
 - MyFab: Swedish Research Infrastructure for Micro and Nano Fabrication
 - Max IV Synchrotron Radiation Facility
 - European Spallation Source: worlds most powerful neutron source
 - Top European RTO: RISE Research Institutes of Sweden
 - Ideon Science Park: Over 300,000 m² office space w/400+ companies
 - Strong industry clusters, e.g. Medicon Valley, Mobile Heights
- Coordinated regional initiatives to build for the future
 - Science Village Scandinavia
 - Vanguard Pilot action for Nanotechnology
 - ProNano: Technology Infrastructure Pilot Facility for Nanotechnology



Ecosystem for Applied Nanotechnology and advanced materials at Science Village



MAXESS Industry Arena

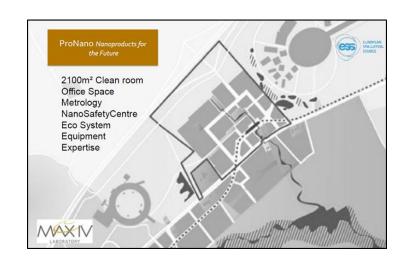
- ESS, MAX IV, LINX, DTI, RISE, CRO's etc

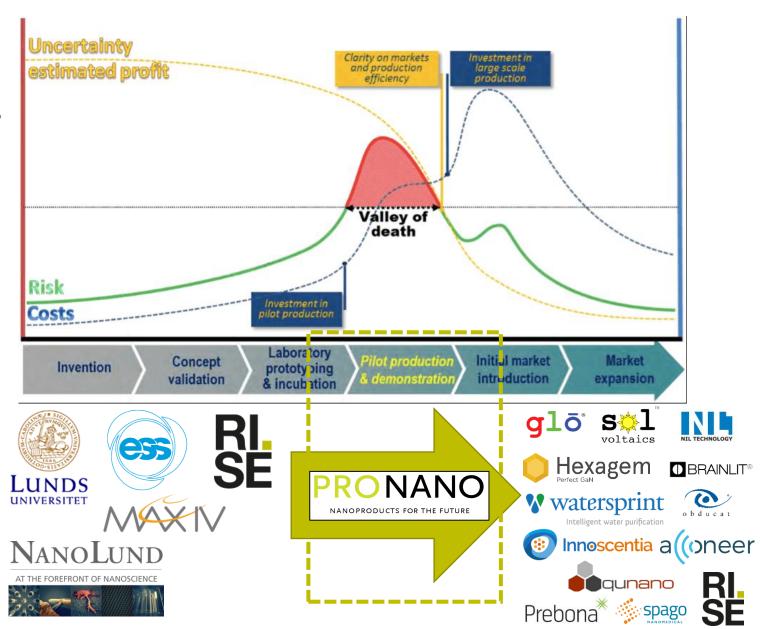


PRONANO

NANOPRODUCTS FOR THE FUTURE

- Swedish Open Innovation Hub for Applied Nano- technology & Materials
- Grow research results into products
- NanoPilot Manufacturing Center
- Commercialization of nanotechnology based products





ProNano Implementation

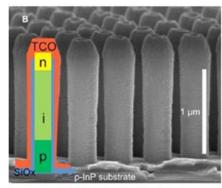
- Identify and build stakeholder organizational structure (steering group, working group, expert group, industry group)
- Build consensus and align stakeholder strategies (regional/national/local govt, university, industry and RISE)
- Implementation Plan
 - 1. Identify need/impact: Market analysis, benchmarking, growth potential, prioritized industries and market segments
 - 2. Describe offer: profile, functions, technologies, services, identify possible collaborations and network linkages
 - 3. Define governance: structure, organization, ownership, management, advisory
 - 4. Economy: business model, budget, financing (local, national, EU), risk management
 - 5. Implementation strategy:
 - 1. Small scale start with ability to expand
 - 2. Stepwise expansion with flexibility to adapt
 - 3. 3 year and 10 year plan with regular review and assessment
- Build supporting synergies
 - National networks (Nanosafety, ESS/MaxIV, Myfab, Industry)
 - Supplier partnerships
 - EU networks (e.g. EPPN)
 - National and EU research programs/projects
 - Vanguard, Interreg and other EU actions



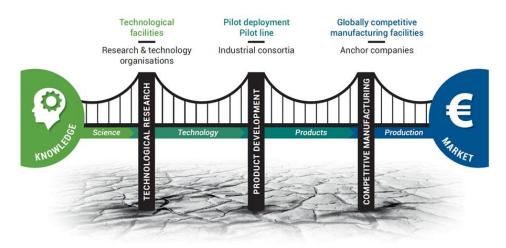


ProNano Challenges

- Industry support
 - Nanotech as KET can be far away from large company near term strategies
 - Nanotech spinoff and SMEs have short term focus
- Nanotech pilot facility investment
 - Advanced facility and environment requirements
 - High CAPEX: initially and continued investment required to stay relevant
 - High OPEX
 - Stakeholder risk sharing
- Building the Innovation Environment
 - Strategy for optimal impact (technical, market)
 - Highly skilled and innovative personnel
 - Environment for research, development and manufacturing
 - Industrial, academic and political stakeholder engagement
- Impact assessment and sustainability
 - KPI establishment (economic growth, jobs)
 - Methods and planning for expansion, evolvement, wind-down
 - Invest in strong national and international linkages



Record NW solar cells



Crossing the KETs "valley of death"

